

How To Calculate Recare System Effectiveness

The effectiveness of your recare system should be checked at least quarterly so any developing problems can be caught early and rectified. The following is an example of the method used to check a system. Note particularly, the effect on practice income if the 70% to 80% recommended effectiveness rate is reached with a fabricated \$175 average recare fee. Plug in your own fee to understand the potential positive effect on your recare system's production.

Example:

- 2000 active patients ÷ 6 months = 333 recares/month for 100% effective system
- Actually averaged 160 recares/month last quarter
- Minimum goal = 70% to 80%

70% effective system:

- 2000 patients x .7 = 1400 active patients
- 1400 active patients ÷ 6 months = 233 recares/month for 70% effective system
- 73 additional recares/month

80% effective system:

- 2000 active patients x .8 = 1600 active patients
- 1600 active patients ÷ 6 months = 267 recares/month for 80% effective system
- 107 additional recares/month

Effects on income with 70% effectiveness level:

- 233 recares/month at 70% level
 - 160 actual average recares/month
- 73 additional recares/month when reach 70% effectiveness level
 - \$165 average recare fee x 73 additional recares/month = \$12,045 per month increased production x 12 months = \$144,540 per year increased production

Effects on income with 80% effectiveness level:

- 267 recares/month at 80% level
 - 160 actual average recares/month
- 107 additional recares/month when reach 80% effectiveness level
 - \$165 average recare fee x 107 additional recares/month = \$17,655 per month increased production x 12 months = \$211,860 per year increased production

Effects on care and service to patients – PRICELESS!